

San Diego Humane Society and SPCA

June 30, 2014 and 2013

MOSS-ADAMS LLP

Certified Public Accountants | Business Consultants

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REPORT OF INDEPENDENT AUDITORS

Board of Trustees San Diego Humane Society and SPCA

Report on Financial Statements

We have audited the accompanying financial statements of San Diego Humane Society and SPCA, which comprise the statements of financial position as of June 30, 2014 and 2013, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



MOSS-ADAMS LLP

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of San Diego Humane Society and SPCA as of June 30, 2014 and 2013, and the changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Moss Adams LLP

San Diego, California November 25, 2014

SAN DIEGO HUMANE SOCIETY AND SPCA STATEMENTS OF FINANCIAL POSITION JUNE 30, 2014 AND 2013

		June 30,			
		2014		2013	
ASSETS	<u> </u>				
Cash and cash equivalents	\$	1,469,481	\$	606,383	
Investments		35,015,849		32,083,212	
Receivables, net		9,762,437		7,969,318	
Prepaid expenses and other assets		473,572		381,664	
Property and equipment, net		11,748,269		12,353,532	
Beneficial interest in trust		841,810		698,645	
Total assets	\$	59,311,418	\$	54,092,754	
LIABILITIES AND I	NET ASSETS				
Accounts payable and accrued expenses	\$	1,713,305	\$	1,326,140	
Deferred revenue		381,270		350,078	
Total liabilities		2,094,575		1,676,218	
Commitments and Contingencies (Note 8)					
Net Assets					
Unrestricted		50,455,408		45,789,915	
Temporarily restricted		4,895,568		4,903,919	
Permanently restricted		1,865,867		1,722,702	
Total net assets		57,216,843		52,416,536	
Total liabilities and net assets	\$	59,311,418	\$	54,092,754	

SAN DIEGO HUMANE SOCIETY AND SPCA STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2014

			2014				
			Te	emporarily	Pe	rmanently	
	U	nrestricted	F	Restricted	F	Restricted	 Total
SUPPORT AND REVENUE							
Support							
Bequests	\$	9,521,877	\$	543,154	\$	-	\$ 10,065,031
Contributions		3,644,521		1,349,211		-	4,993,732
Special events		1,493,822		-		-	1,493,822
Special events expense		(675,257)		-		-	(675,257)
Change in value of split-interest agreements		-		768,201		-	768,201
Net assets released from restrictions		2,842,554		(2,842,554)		-	
		16,827,517		(181,988)			 16,645,529
Revenue							
Net realized and unrealized							
investment gain		3,634,019		143,092		124,244	3,901,355
Interest and dividends, net of expenses		590,662		30,545		18,921	640,128
Field services and licensing		1,757,889		-		-	1,757,889
Adoptions and animal care		675,662		-		-	675,662
Veterinary health services		405,238		-		-	405,238
Educational program fees		195,217		-		-	195,217
Retail sales		533,721		-		-	533,721
Retail sales expense		(298,385)		-		-	(298,385)
Other		42,523		-		-	42,523
Net revenue		7,536,546		173,637		143,165	7,853,348
Total support and revenue		24,364,063		(8,351)		143,165	24,498,877
EXPENSES							
Program Services							
Adoptions and animal care		13,019,575		-		-	13,019,575
Investigations and field services		1,339,574		-		-	1,339,574
Community outreach		1,173,858		-		-	1,173,858
		15,533,007		-		-	 15,533,007
Supporting Services							
Management and general		1,315,880		-		-	1,315,880
Donor development and fundraising		2,235,883		-		-	2,235,883
Marketing and public relations		613,800		-		-	613,800
		4,165,563		-		-	4,165,563
Total expenses		19,698,570		-		-	19,698,570
CHANGE IN NET ASSETS		4,665,493		(8,351)		143,165	4,800,307
NET ASSETS							
Beginning of year		45,789,915		4,903,919		1,722,702	 52,416,536
End of year	\$	50,455,408	\$	4,895,568	\$	1,865,867	\$ 57,216,843

SAN DIEGO HUMANE SOCIETY AND SPCA STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2013

	2013						
			Τe	emporarily	Pe	rmanently	
	U	nrestricted	F	Restricted	F	Restricted	Total
SUPPORT AND REVENUE							
Support							
Bequests	\$	5,465,058	\$	46,428	\$	-	\$ 5,511,486
Contributions		3,614,059		1,043,922		-	4,657,981
Special events		1,331,542		-		-	1,331,542
Special events expense		(699,539)		-		-	(699,539)
Change in value of split-interest agreements		-		(271,698)		-	(271,698)
Net assets released from restrictions		836,467		(836,467)		-	 -
		10,547,587		(17,815)			10,529,772
Revenue							
Net realized and unrealized							
investment gain		2,815,851		89,716		90,428	2,995,995
Interest and dividends, net of expenses		588,974		33,663		17,649	640,286
Field services and licensing		1,659,995		-		-	1,659,995
Adoptions and animal care		519,336		-		-	519,336
Veterinary health services		368,725		-		-	368,725
Educational program fees		187,906		-		-	187,906
Retail sales		567,659		-		-	567,659
Retail sales expense		(320,609)		-		-	(320,609)
Other		49,132				-	49,132
Net revenue		6,436,969		123,379		108,077	6,668,425
Total support and revenue		16,984,556		105,564		108,077	 17,198,197
EXPENSES							
Program Services							
Adoptions and animal care		12,858,830		-		-	12,858,830
Investigations and field services		1,475,921		-		-	1,475,921
Community outreach		1,117,641		-		-	 1,117,641
		15,452,392					15,452,392
Supporting Services							
Management and general		1,575,583		-		-	1,575,583
Donor development and fundraising		1,622,077		-		-	1,622,077
Marketing and public relations		452,407		-		-	 452,407
		3,650,067		-		-	 3,650,067
Total expenses		19,102,459				-	 19,102,459
CHANGE IN NET ASSETS		(2,117,903)		105,564		108,077	(1,904,262)
NET ASSETS							
Beginning of year		47,907,818		4,798,355		1,614,625	 54,320,798
End of year	\$	45,789,915	\$	4,903,919	\$	1,722,702	\$ 52,416,536

SAN DIEGO HUMANE SOCIETY AND SPCA STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2014

	Program Services			Supporting Services					
	Adoptions and Animal Care	Investigations and Field Services	Community Outreach	Total	Management and General	Donor Development and Fundraising	Marketing and Public Relations	Total	2014 Total Expenses
Salaries	\$ 7,096,130	\$ 789,661	\$ 712,477	\$ 8,598,268	\$ 827,650	\$ 888,295	\$ 327,765	\$ 2,043,710	\$ 10,641,978
Payroll taxes	609,323	64,099	59,222	732,644	58,348	72,304	27,552	158,204	890,848
Employee health and benefits	655,124	64,841	55,637	775,602	51,640	58,309	19,277	129,226	904,828
Retirement	187,713	24,240	26,709	238,662	36,851	33,526	8,844	79,221	317,883
Total salaries and related expenses	8,548,290	942,841	854,045	10,345,176	974,489	1,052,434	383,438	2,410,361	12,755,537
Occupancy and utilities	1,026,575	43,882	66,794	1,137,251	30,780	36,959	17,311	85,050	1,222,301
Other professional fees	81,863	5,406	98	87,367	111,878	27,420	105,362	244,660	332,027
Veterinary medicine and care	967,121	6,023	-	973,144	-	-	-	-	973,144
Animal feed, supplies, equipment, and habitat	932,906	50,191	-	983,097	-	-	-	-	983,097
Insurance	263,601	45,926	26,035	335,562	49,753	9,248	1,821	60,822	396,384
Printing and publications	73,171	7,474	25,899	106,544	10,714	50,572	24,997	86,283	192,827
Direct mailing	-	-	-	-	-	297,062	-	297,062	297,062
Professional development/travel	100,130	12,722	10,646	123,498	43,267	12,002	20,646	75,915	199,413
Computer maintenance	102,599	10,731	7,384	120,714	13,649	22,964	19,669	56,282	176,996
Program supplies and uniforms	31,922	70,538	48,768	151,228	5,295	10,058	7,500	22,853	174,081
Legal fees	-	18,465	-	18,465	22,889	5,187	-	28,076	46,541
Bad debts	-	-	-	-	-	500,000	-	500,000	500,000
Miscellaneous	67,184	2,649	3,140	72,973	11,289	74,325	471	86,085	159,058
Automotive	39,594	66,141	16,417	122,152	-	-	-	-	122,152
Employee/volunteer/donor relations	26,277	2,330	19,517	48,124	6,954	81,794	906	89,654	137,778
Security	44,622	7,360	6,020	58,002	1,726	2,494	718	4,938	62,940
Office supplies	33,057	2,882	2,429	38,368	8,344	7,527	1,386	17,257	55,625
Postage	20,042	553	627	21,222	3,623	16,292	336	20,251	41,473
Advertising	97,632	231	9,208	107,071	55	3,873	19,077	23,005	130,076
Total expenses before depreciation	12,456,586	1,296,345	1,097,027	14,849,958	1,294,705	2,210,211	603,638	4,108,554	18,958,512
Depreciation	562,989	43,229	76,831	683,049	21,175	25,672	10,162	57,009	740,058
Total expenses	\$ 13,019,575	\$ 1,339,574	\$ 1,173,858	\$ 15,533,007	\$ 1,315,880	\$ 2,235,883	\$ 613,800	\$ 4,165,563	\$ 19,698,570

See accompanying notes.

SAN DIEGO HUMANE SOCIETY AND SPCA STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2013

	Program Services				Supporti	ng Services			
	Adoptions and Animal Care	Investigations and Field Services	Community Outreach	Total	Management and General	Donor Development and Fundraising	Marketing and Public Relations	Total	2013 Total Expenses
Salaries	\$ 7,102,291	\$ 902,506	\$ 623,425	\$ 8,628,222	\$ 794,586	\$ 846,947	\$ 274,533	\$ 1,916,066	\$ 10,544,288
Payroll taxes	598,627	72,189	52,471	723,287	59,809	67,509	22,350	149,668	872,955
Employee health and benefits	680,203	76,934	52,597	809,734	51,488	59,357	23,332	134,177	943,911
Retirement	362,252	50,904	34,820	447,976	35,353	45,685	15,587	96,625	544,601
Total salaries and related expenses	8,743,373	1,102,533	763,313	10,609,219	941,236	1,019,498	335,802	2,296,536	12,905,755
Occupancy and utilities	1,074,213	48,074	68,032	1,190,319	26,444	34,421	10,021	70,886	1,261,205
Other professional fees	55,737	3,587	364	59,688	81,155	25,543	15,461	122,159	181,847
Veterinary medicine and care	891,156	-	-	891,156	-	-	-	-	891,156
Animal feed, supplies, equipment, and habitat	841,836	49,944	83	891,863	-	-	-	-	891,863
Insurance	241,091	45,934	18,900	305,925	38,127	8,329	3,614	50,070	355,995
Printing and publications	71,012	13,503	40,580	125,095	11,523	66,331	28,748	106,602	231,697
Direct mailing	-	-	-	-	-	263,372	-	263,372	263,372
Professional development/travel	57,616	6,722	8,646	72,984	38,126	12,965	2,515	53,606	126,590
Computer maintenance	92,633	12,829	5,780	111,242	12,683	21,009	2,537	36,229	147,471
Program supplies and uniforms	39,237	39,792	50,921	129,950	-	-	718	718	130,668
Legal fees	-	-	-	-	262,967	7,802	-	270,769	270,769
Miscellaneous	7,617	6,820	-	14,437	113,649	36,137	-	149,786	164,223
Automotive	41,104	74,794	13,641	129,539	-	-	-	-	129,539
Employee/volunteer/donor relations	-	-	43,815	43,815	15,572	63,900	-	79,472	123,287
Security	63,358	7,498	15,537	86,393	1,828	2,582	532	4,942	91,335
Office supplies	35,479	2,920	3,028	41,427	9,055	13,341	1,699	24,095	65,522
Postage	2,708	15,531	1,275	19,514	3,242	18,973	363	22,578	42,092
Advertising	11,972	257	5,923	18,152		2,244	40,258	42,502	60,654
Total expenses before depreciation	12,270,142	1,430,738	1,039,838	14,740,718	1,555,607	1,596,447	442,268	3,594,322	18,335,040
Depreciation	588,688	45,183	77,803	711,674	19,976	25,630	10,139	55,745	767,419
Total expenses	\$ 12,858,830	\$ 1,475,921	\$ 1,117,641	\$ 15,452,392	\$ 1,575,583	\$ 1,622,077	\$ 452,407	\$ 3,650,067	\$ 19,102,459

See accompanying notes. 7

SAN DIEGO HUMANE SOCIETY AND SPCA STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2014 AND 2013

		ne 30,		
		2014		2013
OPERATING ACTIVITIES				
Change in net assets	\$	4,800,307	\$	(1,904,262)
Reconciliation to net cash provided by operating activities:				
Depreciation		740,058		767,419
Change in allowance for uncollectable receivables		500,000		-
Contribution of charitable remainder trust		(543,154)		-
Net realized and unrealized (gain) on investments		(3,901,355)		(2,995,995)
Change in value of split-interest gifts		890,430		271,698
(Increase) decrease in operating assets:				
Receivables		(2,640,395)		904,274
Prepaid expenses and other assets		(91,908)		(104,855)
Increase in operating liabilities:				
Accounts payable and accrued expenses		387,165		167,449
Deferred revenue		31,192		146,771
Net cash provided by (used in) operating activities		172,340		(2,747,501)
INVESTING ACTIVITIES				
Proceeds from sale of investments		24,982,438		49,387,783
Purchases of investments		(24,156,885)		(45,885,757)
Purchases of property and equipment		(134,795)		(185,939)
Net cash provided by investing activities		690,758		3,316,087
INCREASE IN CASH AND CASH EQUIVALENTS		863,098		568,586
CASH AND CASH EQUIVALENTS				
Beginning of year		606,383		37,797
End of year	\$	1,469,481	\$	606,383
SUPPLEMENTAL DISCLOSURES OF CASH F	LOW	INFORMATION		
Income taxes paid, net of refunds	\$	6,225	\$	2,265
Interest paid	\$	-	\$	20,139

Note 1 - Nature of Organization and Summary of Significant Accounting Policies

Nature of organization – The mission of the San Diego Humane Society and SPCA (the "Society") is to promote the humane treatment of animals, prevent cruelty to animals, and provide education to enhance the human-animal bond. Serving San Diego County since 1880, the Society provides vital services to animals and people alike.

With campuses in both central San Diego and Oceanside, California, the Society's programs and services include admissions services for owner-relinquished pets; sheltering and adopting of companion animals; investigating animal cruelty and neglect; rescuing animals in emergency situations; providing positive reinforcement behavior modification training for shelter animals and the public; providing adult and youth education programs; sharing animals through pet-assisted therapy; providing municipal field service, sheltering, and stray pet services to the residents of Oceanside and Vista, California; and extending compassion through owner-requested euthanasia and aftercare for terminally ill or suffering pets. The Society also owns and operates an off-leash dog park in Oceanside, a needs-based spay/neuter service for the public, and an adoption center inside a Petco in El Cajon, California.

Subsequent to June 30, 2014, the Society completed mergers with the Escondido Humane Society and the Center for Humane Education Inc. and Project Wildlife, as well as an acquisition of PAWS San Diego, Inc. The Society and the governing bodies of each entity have determined that these transactions will best serve the people and animals in the San Diego region. See Note 15 - Subsequent Events for further discussion.

Income taxes – The Society is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC") and Section 23701d of the California Revenue and Taxation Code, except to the extent of unrelated business taxable income as defined under IRC Sections 511 through 515. The Society follows the provisions of ASC 740-10, *Income Taxes*, related to accounting for uncertain tax positions. The Society does not have any uncertain income tax positions. The Society files an exempt organization return in the United States federal jurisdiction and with the Franchise Tax Board in the state of California. The Society is no longer subject to income tax examinations by taxing authorities for years before 2010 for its federal filings and for years before 2009 for its state filings.

Method of accounting – The accompanying financial statements have been prepared on the accrual basis of accounting.

Financial statement presentation – The Society follows the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, *Not-for-Profit Entities: Presentation of Financial Statements*, for the presentation of its financial statements, which requires that net assets and revenue, gains, expenses, and losses be classified as unrestricted, temporarily restricted, and permanently restricted as follows:

- Unrestricted net assets represent expendable funds available for operations which are not otherwise limited by donor restrictions.
- Temporarily restricted net assets consist of contributed funds subject to donor-imposed restrictions
 which are contingent upon specific performance of a future event or a specific passage of time
 before the Society may spend the funds.

Note 1 - Nature of Organization and Summary of Significant Accounting Policies (continued)

• Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the assets be maintained in perpetuity, usually for the purpose of generating investment income to fund current operations. At June 30, 2014 and 2013, the Society has \$1,865,867 and \$1,722,702, respectively, of permanently restricted net assets.

Cash equivalents – The Society considers all highly-liquid investments with an original maturity of three months or less to be cash equivalents. The carrying amount approximates the fair value due to the short maturity.

Investments – Investments are stated at fair value. The fair values of all debt and equity securities with a readily determinable fair value are based on quotations obtained from national securities exchanges. Net realized and unrealized gains and losses are reflected as increases or decreases in unrestricted net assets, unless their use is restricted by the donor.

Pooled income funds – Included in investments are two pooled income funds which are held and managed by the Society. During the life of the donors, income from the pooled funds is distributed to the donors based on the number of units each holds. Upon each donor's death, the principal is to be distributed to the Society. A discount to net present value is recorded as deferred revenue, and the net amount is included in temporarily restricted net assets. At June 30, 2014 and 2013, the discount was \$77,574 and \$71,557, respectively.

Receivables – Pledges receivable consist of unconditional promises to give. Unconditional promises to give that are expected to be collected in future years are initially recorded at fair value based on a discounted cash flow model. In future years, the discounts to present value are computed using discount rates established in the years in which the promise was received. Amortization of the discount is included in contributions. Other receivables represent amounts due to the Society for services rendered prior to June 30. The Society does not obtain collateral. An allowance for uncollectible amounts totaled \$1,500,000 and \$1,000,000 at June 30, 2014 and 2013, respectively.

Charitable remainder trusts – The Society is the beneficiary of a number of charitable remainder trusts which generally provide for the payment of distributions to designated beneficiaries over the term of the trusts (usually the designated beneficiary's lifetime). At the end of the trusts' terms, all or a portion of the remaining assets are to be distributed to the Society. The assets held in the trusts are managed by donor-designated trustees and are not accessible to the Society until the end of the trusts' terms. The contributions, which are recorded at their fair values, are calculated using discount rates, and applicable mortality tables are included in temporarily restricted net assets. The beneficial interests in charitable remainder trusts are included in receivables.

Note 1 - Nature of Organization and Summary of Significant Accounting Policies (continued)

Property and equipment – Property and equipment are stated at cost. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets. The estimated useful lives are as follows:

Trucks and automobiles 3 to 5 years
Furniture and equipment 5 to 10 years
Buildings, land, and leasehold improvements 7 to 39 years
Computer hardware 5 to 7 years
Computer software 3 years

The Society capitalizes property and equipment with costs of \$5,000 or greater. Donated assets are recorded at fair value as determined by management or independent appraisal.

Impairment of long-lived assets – The Society evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the estimated future cash flows (undiscounted and without interest charges) from the use of an asset are less than the carrying value, a write-down would be recorded to reduce the related asset to its estimated fair value. To date, no such write-downs have occurred.

Revenue recognition – Revenue from adoptions and animal care, veterinary services, educational fees, needs-based spay/neuter services, and retail sales are recognized when services are rendered or when items are sold. Rental income is recognized on a straight-line basis over the lease period. Revenue from shelter operations, field services, and licensing are recognized when services are rendered. The Society has contracts with the cities of Oceanside and Vista to provide animal services to the communities. The contract with Oceanside is in effect until June 30, 2016; the contract with Vista is in effect until June 30, 2016 and is renewable for two one-year terms thereafter. Revenue is recognized ratably over the term of the contracts. Revenue from the contracts is presented as field services revenue in the statements of activities. The Society also issues dog licenses on behalf of the cities of Oceanside and Vista. Licensing revenue is recognized at the time the license is issued.

Contributions and bequests – Contributions are recognized as support when received or unconditionally pledged. Contributions subject to donor-imposed restrictions for use in a future period or for a specific purpose are reported as either temporarily or permanently restricted, depending on the nature of the donor's restriction. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted contributions. Bequests are recorded as contributions when the Society is informed of unconditional rights to the proceeds of the bequest.

Note 1 - Nature of Organization and Summary of Significant Accounting Policies (continued)

Donated services – The Society receives donated services from a variety of unpaid volunteers. The volunteers perform a variety of tasks that assist the Society in the areas of animal care, animal rescue, behavior training, community programs, mobile adoptions, pet-assisted therapy, and events. Volunteers provided approximately 179,000 and 134,400 hours of service to the Society during the years ended June 30, 2014 and 2013, respectively. For the years ended June 30, 2014 and 2013, management estimates the value of these services to approximate \$4,714,000 and \$3,326,000, respectively. No amounts have been recognized in the accompanying statements of activities in accordance with ASC 958-605, *Not-for-Profit Entities: Revenue Recognition*.

Advertising costs – Advertising costs are expensed as incurred.

Functional allocation of expenses – Costs of providing various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of estimates – The preparation of financial statements in conformity with accounting standards generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 - Concentration of Risk

Financial instruments which potentially subject the Society to risk consist primarily of cash and cash equivalents, investments, and receivables, including charitable remainder trusts.

Cash and cash equivalents – The Society maintains its cash in bank deposit accounts. Amounts placed with Federal Deposit Insurance Corporation-insured institutions are federally insured up to: (a) \$250,000 for interest-bearing accounts; and (b) unlimited for non-interest-bearing accounts (subject to certain restrictions). The Society has cash and cash equivalents accounts which, at times, exceed the insured amounts. The Society has not experienced any losses in such accounts.

Investments – Investments are exposed to various risks such as interest rate, market, and credit risks. It is at least reasonably possible, given the level of risk associated with investments, that changes in the near-term could materially affect the amounts reported in the financial statements. Investments are managed by several managers to diversify risk and manage liquidity.

Receivables – Receivables include charitable remainder trusts which are exposed to various risks such as interest rate risks and donor life expectancies. Changes in the near-term are not expected to materially affect the amounts reported in the financial statements.

Note 3 - Investments

Investments consist of the following at June 30, 2014 and 2013:

		2014		2013
Cash and cash equivalents Common stock	\$	1,552,211 13,729,670	\$	1,636,096 12,315,211
Mutual funds		8,577,137		7,578,253
Fixed income		11,156,831		10,553,652
Total investments	\$	35,015,849	\$	32,083,212
Investment income consists of the following for the years ende	ed June	30, 2014 and 2	013:	
Interest and dividends Investment expenses	\$	799,163 (159,035)	\$	825,242 (184,956)
Interest and dividends, net of expenses	\$	640,128	\$	640,286
Net realized and unrealized gains	\$	3,901,355	\$	2,995,995

Investing decisions are subject to the guidelines set forth in the Society's investment policy. The Finance Committee of the Board of Trustees of the Society approves the selection and performance of investment advisors, investment allocations, and overall portfolio composition to ensure conformity with policies.

Note 4 - Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820-10, *Fair Value Measurements and Disclosures*, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- **Level 1 -** Quoted prices in active markets for identical assets or liabilities;
- **Level 2** Observable inputs other than Level 1 inputs, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; and
- **Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

In Note 1, and below, the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying statements of financial position are described.

Note 4 - Fair Value Measurements (continued)

When an instrument is transferred between levels, the transfer is recognized at the end of the reporting period. During the years ended June 30, 2014 and 2013, there were no transfers between levels.

The Chief Financial Officer ("CFO") and Controller, under the supervision of the Society's Finance Committee of the Board of Trustees, determine the fair value measurement policies and procedures in consultation with the Society's investment managers These policies and procedures are reassessed at least annually, or as new assets are acquired or pledged, to determine if the current valuation techniques are still appropriate. At that time, the unobservable inputs used in the fair value measurements are evaluated and adjusted, as necessary, based on current market conditions and other third-party information.

In determining the reasonableness of the methodology, the CFO, in consultation with the Society's investment advisor, evaluates a variety of factors including a review of existing agreements, economic conditions, and industry and market developments. Certain unobservable inputs are assessed through review of contract terms (for example: duration or payout data), while others are substantiated utilizing available market data (discount rates and mortality tables).

The following fair value hierarchy table presents information about the Society's financial assets measured at fair value on a recurring basis as of June 30, 2014:

	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Balance as of June 30, 2014	
Cash and cash equivalents	\$ 1,552,211	\$ -	\$ -	\$ 1,552,211	
Fixed-income securities:					
U.S. government bonds	4,066,690	283,988	-	4,350,678	
U.S. government asset-backed	882,672	413,252	-	1,295,924	
Corporate bonds	5,048,239	-	-	5,048,239	
Corporate asset backed	55,305	65,620		120,925	
Foreign bonds	341,065			341,065	
Total fixed-income securities	10,393,971	762,860		11,156,831	
Common stock:					
Large cap equities	13,729,670			13,729,670	
Mutual funds:					
Bond funds	629,875	-	-	629,875	
Equity funds	7,672,347	-	-	7,672,347	
Pooled income funds		274,915		274,915	
Total mutual funds	8,302,222	274,915		8,577,137	
Charitable remainder trusts	-	-	2,944,178	2,944,178	
Beneficial interest in trust		841,810		841,810	
	\$ 33,978,074	\$ 1,879,585	\$ 2,944,178	\$ 38,801,837	

Note 4 - Fair Value Measurements (continued)

The following fair value hierarchy table presents information about the Society's financial assets measured at fair value on a recurring basis as of June 30, 2013:

	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Balance as of June 30, 2013
Cash and cash equivalents	\$ 1,636,096	\$ -	\$ -	\$ 1,636,096
Fixed-income securities:				
U.S. government bonds	4,399,115	277,987	-	4,677,102
U.S. government asset-backed	590,321	971,745	-	1,562,066
Corporate bonds	3,921,088	-	-	3,921,088
Foreign bonds	393,396			393,396
Total fixed-income securities	9,303,920	1,249,732		10,553,652
Common stock:				
Large cap equities	12,315,211			12,315,211
Mutual funds:				
Bond funds	574,842	-	-	574,842
Equity funds	6,697,304	-	-	6,697,304
Pooled income funds	<u>-</u>	306,107		306,107
Total mutual funds	7,272,146	306,107		7,578,253
Charitable remainder trusts	-	-	3,254,244	3,254,244
Beneficial interest in trust		698,645		698,645
	\$ 30,527,373	\$ 2,254,484	\$ 3,254,244	\$ 36,036,101

The pooled income funds are reported at fair value based on net asset value estimates provided by the custodian.

The beneficial interest in trust is reported at fair value based on the value of the underlying assets (marketable securities), which approximates the future anticipated cash flow.

The charitable remainder trusts classified as Level 3 financial instruments are irrevocable charitable remainder trusts, of which the Society is a beneficiary. The trusts hold assets, including marketable investments and real estate. The fair value of the trusts, and therefore the Society's interest in the trusts, is estimated annually using actuarial tables, discount rates, and the fair value of the underlying assets. Changes in the fair value of the beneficial interest in charitable remainder trusts for the years ended June 30, 2014 and 2013, as shown in the following table, are the results of changes in these measurement factors.

Note 4 - Fair Value Measurements (continued)

The table below includes a rollforward of the charitable remainder trusts for the years ended June 30, 2014 and 2013:

Balance, July 1, 2012	\$ 3,501,478
Unrealized loss	(247,234)
Balance, June 30, 2013	3,254,244
Contributions	543,154
Maturities	(1,616,822)
Unrealized gain	763,602
Balance, June 30, 2014	\$ 2,944,178

The unrealized gain (loss) is reflected in the statements of activities as change in value of split-interest agreements.

The table below includes quantitative inputs for charitable remainder trusts for the year ended June 30, 2014:

Asset Description	Fair Value	Valuation Technique	Unobervable Inputs	Range
Charitable remainder trusts	\$ 2,944,178	Discounted cash flow	Discount Rates	3.08% to 3.34%
			Life Expectancy	1 to 21 years

In December 2012, the Society entered into an investment commitment of \$1,000,000 with a firm specializing in private equity/limited partnerships. As of June 30, 2013, the Society made one capital payment of \$20,000 for start-up costs, and no acquisitions had been consummated. During the current fiscal year this commitment was cancelled by the private equity/limited partnership firm. The capital payment in the amount of \$20,000 was refunded in its entirety. No further commitments have been entered into as of June 30, 2014.

Note 5 - Receivables

Receivables are due as follows as of June 30, 2014 and 2013:

	 2014	2013		
Less than one year:				
Pledges and bequests	\$ 6,458,471	\$	3,965,597	
Charitable remainder trusts	491,282		346,667	
Other	40,423		138,275	
One to five years:				
Pledges and bequests	1,821,680		1,613,500	
Charitable remainder trusts	-		1,651,594	
More than five years:				
Charitable remainder trusts	 5,273,896		2,524,085	
	 14,085,752		10,239,718	
Less provision for uncollectible accounts:				
Pledges and bequests	1,500,000		1,000,000	
Less discount to net present value:				
From 1 to 3 percent	 2,823,315		1,270,400	
	\$ 9,762,437	\$	7,969,318	

Note 6 - Charitable Gift Annuity

The Society has entered into two charitable gift annuity agreements whereby the donor contributes assets in exchange for the Society's promise to pay a fixed amount to the donor for the life of the donor. Assets received from donors to establish gift annuities are managed in a pooled account and accounted for individually. The excess of gift annuity related assets over gift annuity obligations (net assets) is temporarily restricted. Gift annuity obligations are actuarially determined and represents the present value of future payments to beneficiaries. Gift annuities are managed in compliance with applicable state statutes. The California required Reserve Fund was \$37,790 at June 30, 2014. No payments were made during the fiscal year. The recorded values at June 30, 2014 are as follows:

Asset Value – Cash	\$80,000
Annuity Payment Liability	\$34,370

Note 7 - Property and Equipment

Property and equipment consists of the following at June 30, 2014 and 2013:

	2014			2013
Land and improvements	\$	4,042,217	\$	4,047,768
Buildings and improvements		11,081,089		10,993,534
Leasehold improvements		584,620		584,620
Furniture and fixtures		3,126,029		3,102,611
Trucks and automobiles		1,216,077		1,239,501
Computer hardware and software		1,418,388		1,401,209
Machinery and equipment		225,145		225,145
		21,693,565		21,594,388
Less: accumulated depreciation		(9,945,296)		(9,240,856)
	\$	11,748,269	\$	12,353,532

Note 8 - Commitments and Contingencies

Leases – The Society leases office equipment and certain space with lease terms that expire through December 2025. Annual lease payments range from approximately \$1 to \$223,638. The lease payments for the years ended June 30, 2014 and 2013 were approximately \$341,200 and \$336,700, respectively. The following is a summary of future minimum rental payments for operating leases as of June 30, 2014:

Years ending June 30,	
2015	\$ 352,677
2016	360,189
2017	277,310
2018	261,675
2019	267,067
Thereafter	1,897,987
	\$ 3,416,905

Benefit plan – The Society has a 403(b) tax-deferred annuity plan (the "Plan") which covers its employees. The Society contributed 6 percent of qualified employees' salaries to the Plan through June 30, 2013, switching to a contribution of 2 percent of qualified salaries and matching up to an additional 3 percent effective July 1, 2013. Employees may make contributions to the Plan up to the maximum amount allowed by the Internal Revenue Code. Total expenses for the years ended June 30, 2014 and 2013 were approximately \$317,900 and \$544,600, respectively.

Line of credit – The Society had a line of credit agreement with Wells Fargo bank that expired February 1, 2014. No new line of credit or other borrowing agreements have been put into place.

Litigation – The Society may be involved in legal matters that arise from time to time in the ordinary course of business. Management and legal counsel do not believe that the resolution of any of these matters would have a material impact on the Society's financial position or change in net assets.

Note 9 - Temporarily Restricted Net Assets

Temporarily restricted net assets are as follows at June 30, 2014 and 2013:

	2014		2013	
Time restrictions:				
Charitable remainder trusts	\$	2,944,178	\$	3,254,244
Pooled income funds		197,341		234,551
Future operations		112,670		112,670
		3,254,189		3,601,465
Restricted purpose or program:				
Veterinarian compensation		598,687		300,000
Spay/neuter program		100,000		264,888
Volunteer program		450,000		234,237
Animal Adventure Camp (unappropriated earnings)		281,496		157,380
Behavior assistance program		100,000		129,276
Senior level staff training		60,000		-
Companion animal transport program		-		76,450
Large animal care		-		46,428
Marketing and advertising package		-		43,600
Education program		25,000		25,839
Other purposes (under \$20,000 each)		26,196		24,356
		1,641,379		1,302,454
	·			
	\$	4,895,568	\$	4,903,919

Note 10 - Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenditures that satisfied the following restricted purposes during the years ended June 30, 2014 and 2013:

Maturities of split-interest agreements	\$ 1,658,631	\$ -
Veterinarian and hospital manager	300,000	400,000
Volunteer program	234,237	251,120
Behavior assistance program	129,276	83,724
Spay/neuter program	264,888	-
Companion animal transport program	76,450	-
Animal Adventure Camp	50,137	42,828
Large animal care	46,428	16,830
Marketing and advertising package	43,600	-
Education program	25,839	41,160
Other purposes (under \$20,000 each)	13,068	805
	\$ 2,842,554	\$ 836,467

Note 11 - Permanently Restricted Net Assets

Permanently restricted net assets consist of endowment funds, which are investment assets held by a trustee for the benefit of the Society (Note 12). In accordance with the trust agreement, the income from the trust investments, less the fees of administering the trust, is distributable to the Society. The trustee has no variance power. Investment assets of \$611,457 were contributed to the Society during the year ended June 30, 2007. During the year ended June 30, 2008, an additional \$5,180 was contributed to the trust. Distributions from the trust are recorded as investment income. At June 30, 2014 and 2013, the trust held investment assets valued at \$841,807 and \$698,642, respectively. The change in value during the years ended June 30, 2014 and 2013 is reported as permanently restricted investment gains. The Society does not consider the trust to be an endowment subject to ASC 958-205, as there is an absence of intention to preserve the corpus.

The North Campus on San Luis Rey Road and Jones Road in Oceanside is located on two parcels of land donated in the late 1950s. The land was recorded at a fair value of \$24,060 at the time of the contribution. A condition of the gift includes that the land conveyed shall be used solely for the site of an animal shelter and that the Society shall forever use the land and the premises solely for the purpose of maintaining an animal shelter. In the event the property is not used solely and perpetually for animal shelter purposes, the land and premises shall revert to the grantor and its heirs, successors, or assigns; while the grantee, its heirs, successors, or assigns shall forfeit all rights thereto.

In 2005, the donor approved the parcel on Jones Road to be developed into a dog park. In addition, the donor and the Society signed a Memorandum of Understanding on June 1, 2005 for the joint development of the dog park site. Donations related to this development were capitalized as land improvements.

Note 12 - Endowment Funds

ASC 958-205, *Not-for-Profit Entities: Presentation of Financial Statements*, requires organizations holding donor-restricted endowments to implement policies and procedures to uphold a standard of prudence relative to accounting practices, investment management, and spending policies.

The Society implemented a policy requiring the preservation of the fair value of the original gift or corpus as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result, the Society classifies as permanently restricted net assets the original value of the gifts donated to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence.

Note 12 - Endowment Funds (continued)

The Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- a. The duration and preservation of the fund
- b. The purposes of the Society and the donor-restricted endowment fund
- c. General economic conditions
- d. The possible effects of inflation and deflation
- e. The expected total return from income and the appreciation of investments
- f. Other resources of the Society
- g. The investment policies of the Society

The Society has an investment and spending policy for unrestricted assets and endowment assets which attempts to provide a predictable stream of funding to programs, as specified by a donor. Endowment assets include those assets of donor-restricted funds that the Society must hold in perpetuity. Under the Society's Investment Policy Statement, as approved by the Trustees, the endowment assets are invested in a manner in which the investments are competitive with indices/benchmarks for all permanently restricted endowment assets. To satisfy its long-term rate of return, the Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

The Society has a policy of appropriating for distribution no more than four percent (4 percent) of the market values of the portfolio, determined at least quarterly and averaged over the last three calendar years preceding the appropriation for the expenditures. In establishing this policy, the Society considered the long-term expected return on its endowment.

Endowment net assets consist of the following at June 30, 2014 and 2013:

			Tei	mporarily	Pe	rmanently		
	Uı	nrestricted	Restricted Restricted		Total			
Endowment net assets, July 1, 2012	\$	2,280,305	\$	76,829	\$	1,000,000	\$	3,357,134
Investment return:								
Interest and dividends,								
net of expenses		-		33,663		-		33,663
Net realized and unrealized gain		248,633		89,716				338,349
Net investment returns		248,633		123,379		-		372,012
Expenditures		-		(42,828)		-		(42,828)
Change in endowment assets		248,633		80,551		-		329,184
Endowment net assets, June 30, 2013		2,528,938		157,380		1,000,000		3,686,318
Investment return:								
Interest and dividends,								
net of expenses		-		30,545		-		30,545
Net realized and unrealized gain		347,620		143,092		-		490,712
Net investment returns		347,620		173,637		-		521,257
Expenditures		-		(49,521)		-		(49,521)
Change in endowment assets		347,620		124,116		-		471,736
Endowment net assets, June 30, 2014	\$	2,876,558	\$	281,496	\$	1,000,000	\$	4,158,054

Note 12 - Endowment Funds (continued)

In September 2006, the Board of Trustees voted to designate \$1,929,448 in unrestricted investments to fund the capital maintenance of the Gaines Street facility for a period of 20 years. This amount is included in the unrestricted endowment assets above.

The Society has one term endowment of \$112,670 at June 30, 2014 and 2013. The term endowment is managed in accordance with the donor's instructions with regard to management of the investments. There were no contributions or restriction releases during the years ended June 30, 2014 and 2013.

Note 13 – Joint Costs

The Society achieves some of its programmatic and fundraising activities in newsletter mailings which include requests for contributions. The costs of conducting the mailings included \$72,468 and \$119,099, respectively, for the years ended June 30, 2014 and 2013 of joint costs that are not directly attributable to either the program or management and general components, or the fundraising components of the activities. Those joint costs were allocated as follows for the years ended June 30, 2014 and 2013:

	2014			2013		
Fundraising	\$	21,039	\$	39,961		
Adoptions and animal care		9,351		17,238		
Community outreach		15,195		32,125		
Marketing and public relations		19,286		23,507		
Investigations		4,091		3,134		
Management and general		3,506		3,134		
	\$	72,468	\$	119,099		

Note 14 - Related-party Transactions

A Trustee is a Managing Director with an investment bank serving as the custodian of funds managed by a non-related investment manager. At June 30, 2014 and 2013, approximately \$12,178,699 and \$11,899,440, respectively, of investments was in the custody of the investment company. No fees were paid to the Trustee.

Note 15 - Subsequent Events

Escondido Humane Society and Center for Humane Education, Inc. - On March 21, 2014, the Society entered into an agreement and plan of merger (the "Agreement") with the Escondido Humane Society and Center for Humane Education Inc., a California nonprofit corporation ("EHS"), located in the city of Escondido, California wherein EHS would be merged into the Society. Upon satisfactory certification and completion of certain conditions, the Agreement was filed with the California Secretary of State on July 1, 2014, which is the effective date ("Effective Date") of the merger.

Note 15 - Subsequent Events (continued)

In accordance with GAAP, the Society will record the fair value of the identifiable assets acquired and liabilities assumed as of July 1, 2014. Management estimates that the net book value of the acquired assets and assumed liabilities approximates \$5,836,000 (unaudited).

To the extent that EHS's net assets are subject to donor restrictions, those restrictions will carry over and will be honored by the Society.

PAWS San Diego County, Inc. - On July 29, 2014, the Society entered into an acquisition agreement with PAWS San Diego County, Inc., a California nonprofit corporation ("PAWS"), located in the city of San Diego, California, wherein PAWS's assets would be acquired by the Society. The Society and PAWS's governing bodies determined that such a combination will best serve the people and animals in the San Diego region. PAWS provides pet services and support to low-income pet families who are seniors, chronically ill, and/or disabled, offering an in-home delivery program of pet food and supplies, a food and supply pantry, and a wellness program subsidizing veterinary care for their clients. Upon satisfactory certification and completion of certain conditions, the acquisition agreement was filed with the California Secretary of State on September 1, 2014, which is the effective date of the acquisition.

In accordance with GAAP, the Society will record the fair value of the identifiable assets acquired and liabilities assumed as of September 1, 2014. Management estimates that the net book value of the acquired assets approximates \$221,000 (unaudited).

Project Wildlife - On October 2, 2014, the Society entered into an agreement and plan of merger with Project Wildlife, a California nonprofit corporation ("PW"), located in the city of San Diego, California, wherein PW would be merged into the Society. The Society and PW governing bodies have determined that such a merger will best serve the people and animals in the San Diego region. Upon satisfactory certification and completion of certain conditions, the agreement was filed with the California Secretary of State on November 1, 2014, which is the effective date of the merger.

As of November 1, 2014, PW was merged with and into the Society and the separate corporate existence was ceased. In accordance with GAAP, the Society will record the fair value of the identifiable assets acquired and liabilities assumed as of November 1, 2014. Management has not yet determined the net book value of the acquired assets and assumed liabilities.

To the extent that PW assets were subject to donor restrictions, those restrictions carried over and will be honored by the Society.

Subsequent events are events or transactions that occur after the statement of financial position date but before the financial statements are issued. The Society recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements. The Society's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position, but arose after the statement of financial position date and before the financial statements are available to be issued. The Society has evaluated subsequent events through November 25, 2014, which is the date the financial statements were available to be issued.